

# Sample Speaking Engagements

- Keynote speaker on approaches for executives to build their own capacity to lead through risk, uncertainty, and external headwinds for Fortune 50 tech company and multiple Fortune 500 manufacturing and retail companies
- Keynote speaker on the importance of self-direction/self-definition in avoiding 'groupthink'/thinking more clearly in times of high anxiety, along with teaming and leading others for Executive teams at Fortune 500 financial services firm and multiple technology firms
- Featured Guest speaker in firm-wide presentation for Big Four professional services firm; shared how self-definition and self-direction (staying true to personal values while maintaining a focus on business outcomes) are core to results-driven and effective DE&I approaches
- Featured Guest speaker in 'Leadership Lab' videos on multiple leadership development topics for premier national media association's invited Executive fellows and their leadership teams within affiliates across the nation
- Keynote speaker on building relationships of trust with clients for many audiences, including retreat for leaders within Big 4 professional services firm's largest market; how the human tendency for withdrawal and avoidance (due to lack of self-direction and self-definition) prevents the creation and sustenance of high-quality 'trusted advisor' relationships necessary to excel at selling professional services

# Sample Executive Coaching Engagements

- CEO, VC-backed Technology Start-Up
  - Engaged CEO to clearly define/sustain the vision for the company co-founded with a sibling; 'right-sized' responsibility and authority with Executives and relationships with Board
- CFO, Fortune 50 Financial Services Company
  - Engaged CFO and Executive team members to increase responsibility, accountability, and engagement along their reporting lines, and lead their teams more effectively
- COO, AMLaw 50 Law Firm
  - Engaged COO to define business direction of firm and manage expectations/relationships with Managing Partner, Management and Executive Committees during a time of intense change
- CFO, Fortune 500 Manufacturing Company
  - Engaged CFO/Executive team on succession planning; increased self-definition and responsibility for Executives and identified mature successor most aligned with company vision
- Managing Partners & Business Unit Partners-in-Charge, Big Four Professional Services Firm
  - Engaged firm leadership on high-level functioning in partnerships and succession planning

# Sample Construction Partnering Engagements

- Facilitated partnerships for award-winning, complex, and innovative construction projects in Los Angeles, Washington, D.C., Chicago, Boston, Indianapolis, Detroit, and others; responsible for cementing relationships in dozens of projects with combined total value of hundreds of millions of dollars
- Converted individuals representing their own organizational interests into a partnering team with the capacity to simultaneously respect theirs and others' organizational interests while committing to the larger goal of completing high-profile construction projects according to contract standards (high quality/on time/on budget)
- Established and maintained clear 'ways of operating' (behaviors) in relation to other partners in order to avoid conflict, claims, and litigation
- Expedited agreement on clear standards of behavior/ways of operating to facilitate communication, address issues promptly, and clear up questions/disputes at the lowest level possible
- Identified clear responsibilities of all participants present and obtained commitment of participants to operate in support of these responsibilities to the partnering team
- Facilitated open, respectful discussion on highly conflictual issues, leading to issue resolution and non-litigated paths forward